

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
16.07.20	1	Dr. Subhash Gupta	C I	Accounting For Managerial Decision	Discussion of Syllabus
16.07.20	1	Nandan Sharma	A I	Introduction to Financial Market	Introduction
16.07.20	1	Shweta Chaubey	B I	Advertising & Sales Management	Discussion of Syllabus
16.07.20	1	Dr. Rahul Mishra	B III	International Marketing	Introduction
17.07.20	2	Dr. Subhash Gupta	C I	Accounting For Managerial Decision	Concept
17.07.20	2	Nandan Sharma	A I	Introduction to Financial Market	Financial Market & Economic Development
17.07.20	2	Shweta Chaubey	B I	Advertising & Sales Management	Meaning Characteristics and Tools
17.07.20	2	Dr. Rahul Mishra	B III	International Marketing	Nature & Significance
18.07.20	3	Dr. Subhash Gupta	C I	Introduction of Managerial Accounting	Difference Between FA and MA
18.07.20	3	Nandan Sharma	A I	Introduction to Financial Market	Financial Market & Economic Development
18.07.20	3	Shweta Chaubey	B I	Advertising & Sales Management	Advertising Effects
18.07.20	3	Dr. Rahul Mishra	B III	International Marketing	Complexities & Challenges
20.07.20	1	Dr. Rajesh Shukla	C II	Introduction	Strategic Management
20.07.20	1	Dr. Subhash Gupta	A II	Corporate Taxation and Planing	Discussion of Syllabus
20.07.20	1	Nupoor Sharma	B II	Consumer Behaviour	Discussion of Syllabus
20.07.20	-	Nandan Sharma	A III	Class Teaching	
21.07.20	2	Dr. Rajesh Shukla	C II	Concept of Strategy	Defining Strategy
21.07.20	-	Dr. Subhash Gupta	A II	Class Teaching	
21.07.20	-	Nupoor Sharma	B II	Class Teaching	
21.07.20	1	Nandan Sharma	A III	An Overview	Nature of Investment of Descision
22.07.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
22.07.20	2	Dr. Subhash Gupta	A II	Tax Planning	Concept
22.07.20	2	Nupoor Sharma	B II	Consumer Behaviour	Introduction
22.07.20	2	Nandan Sharma	A III	An Overview	Nature of Investment of Descision
23.07.20	4	Dr. Subhash Gupta	C I	Introduction of Managerial Accounting	Tools & Techniques of Managerial Accounting
23.07.20	4	Nandan Sharma	A I	Introduction to Financial Market	Role of Regulating Institution
23.07.20	4	Shweta Chaubey	B I	Advertising	Advertising and Consumer Behaviour
23.07.20	4	Dr. Rahul Mishra	B III	International Marketing	Domestic V/S International Marketing
24.07.20	5	Dr. Subhash Gupta	C I	Financial Statement	Concept Type & Notice
24.07.20	5	Nandan Sharma	A I	Introduction to Financial Market	Regulating Institution in Financial Market
24.07.20	5	Shweta Chaubey	B I	Advertising	Advertising in India
24.07.20	5	Dr. Rahul Mishra	B III	International Marketing	Transition from Domestic to International Marketing
27.07.20	6	Dr. Subhash Gupta	C I	Financial Statement	Components of Financial Statement
27.07.20	6	Nandan Sharma	A I	Introduction to Financial Market	Reserve Bank of India
27.07.20	6	Shweta Chaubey	B I	Advertising	Advertising Objective
27.07.20	6	Dr. Rahul Mishra	B III	International Marketing	Orientation Towards Internatinal Marketing
28.07.20	3	Dr. Rajesh Shukla	C II	Concept of Strategy	Levels at Which Strategy Operates
28.07.20	3	Dr. Subhash Gupta	A II	Tax Planning	Objective and Importance
28.07.20	3	Nupoor Sharma	B II	Consumer Behaviour	Theory and Its Application

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28.07.20	-	Nandan Sharma	A III	Class Teaching	
29.07.20	4	Dr. Rajesh Shukla	C II	Concept of Strategy	Levels at Which Strategy Operates
29.07.20	-	Dr. Subhash Gupta	A II	Class Teaching	
29.07.20	-	Nupoor Sharma	B II	Class Teaching	
29.07.20	3	Nandan Sharma	A III	An Overview	Scope of Investment Decision
30.01.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
30.01.20	4	Dr. Subhash Gupta	A II	Tax Planning	Tax Planning for Individual
30.01.20	4	Nupoor Sharma	B II	Consumer Behaviour	Theory and Its Application
30.01.20	4	Nandan Sharma	A III	An Overview	Scope of Investment Decision
31.07.20	7	Dr. Subhash Gupta	C I	Forms of Financial Statement	Concept of B/S
31.07.20	7	Nandan Sharma	A I	Introduction to Financial Market	RBI
31.07.20	7	Shweta Chaubey	B I	Advertising Planning	Concept
31.07.20	7	Dr. Rahul Mishra	B III	International Marketing	EPRG Framework
04.08.20	8	Dr. Subhash Gupta	C I	Forms of Financial Statement	Forms of B/S
04.08.20	8	Nandan Sharma	A I	Introduction to Financial Market	SEBI
04.08.20	8	Shweta Chaubey	B I	Advertising Planning	Advertising Media
04.08.20	8	Dr. Rahul Mishra	B III	International Marketing	International Marketing Entry Strategy
05.08.20	9	Dr. Subhash Gupta	C I	Forms of Financial Statement	Some Important Terms in Analysis and Based on Division of B/S
05.08.20	9	Nandan Sharma	A I	Introduction to Financial Market	Indian Financial System- an Overview
05.08.20	9	Shweta Chaubey	B I	Advertising Planning	Print Media
05.08.20	9	Dr. Rahul Mishra	B III	International Marketing	International Marketing Entry Strategy
06.08.20	10	Dr. Subhash Gupta	C I	Forms of Financial Statement	P/L A/C and Example of Comparative B/S
06.08.20	10	Nandan Sharma	A I	Introduction to Financial Market	Indian Financial System- an Overview
06.08.20	10	Shweta Chaubey	B I	Advertising Planning	Broadcasting Media
06.08.20	10	Dr. Rahul Mishra	B III	International Marketing	International Marketing Investment
07.08.20	5	Dr. Rajesh Shukla	C II	Concept of Strategy	Approaches to Strategy
07.08.20	5	Dr. Subhash Gupta	A II	Tax Planning	Tax Avoidance
07.08.20	5	Nupoor Sharma	B II	Consumer Behaviour	Buying Process
07.08.20	-	Nandan Sharma	A III	Class Teaching	
08.08.20	6	Dr. Rajesh Shukla	C II	Concept of Strategy	Strategic Decision Making
08.08.20	-	Dr. Subhash Gupta	A II	Class Teaching	
08.08.20	-	Nupoor Sharma	B II	Class Teaching	
08.08.20	5	Nandan Sharma	A III	An Overview	Return and Risk
10.08.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
10.08.20	6	Dr. Subhash Gupta	A II	Tax Planning	Tax- Evasion
10.08.20	6	Nupoor Sharma	B II	Consumer Behaviour	Buying Process, Internal & External Determination
10.08.20	6	Nandan Sharma	A III	An Overview	Return and Risk
11.08.20	11	Dr. Subhash Gupta	C I	Analysis & interpretation of F.A.	Concept of Financial Statement
11.08.20	11	Nandan Sharma	A I	Introduction to Financial Market	Money & Capital market
11.08.20	11	Shweta Chaubey	B I	Advertising Planning	Non Media Advertising
11.08.20	11	Dr. Rahul Mishra	B III	International Marketing	Various Component of International Marketing Environment
13.08.20	12	Dr. Subhash Gupta	C I	Analysis & interpretation of F.A.	Technique of Analysis & Interpretation of F.A.

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13.08.20	12	Nandan Sharma	A I	Introduction to Financial Market	Money & Capital market
13.08.20	12	Shweta Chaubey	B I	Advertising Planning	Media Planning & Scheduling
13.08.20	12	Dr. Rahul Mishra	B III	International Marketing	Impact on Marketing Decision
14.08.20	13	Dr. Subhash Gupta	C I	Ratio Analysis	Concept, Classification of Ratio
14.08.20	13	Nandan Sharma	A I	Introduction to Financial Market	Meaning of Money Market
14.08.20	13	Shweta Chaubey	B I	Advertising Planning	Advertising on Internet
14.08.20	13	Dr. Rahul Mishra	B III	International Marketing	Global Market Segmentation
17.08.20	7	Dr. Rajesh Shukla	C II	Strategic Decision Making	Mission & Purpose
17.08.20	7	Dr. Subhash Gupta	A II	Tax Planning	Tax Planning in Relation to Salary
17.08.20	7	Nupoor Sharma	B II	Consumer Behaviour	Opinion Leadership & Innovation
17.08.20	-	Nandan Sharma	A III	Class Teaching	
18.08.20	8	Dr. Rajesh Shukla	C II	Strategic Decision Making	Mission & Purpose
18.08.20	-	Dr. Subhash Gupta	A II	Class Teaching	
18.08.20	-	Nupoor Sharma	B II	Class Teaching	
18.08.20	7	Nandan Sharma	A III	Overview	Return & Risk
19.08.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
19.08.20	8	Dr. Subhash Gupta	A II	Tax Planning	Tax Planning in Relationship
19.08.20	8	Nupoor Sharma	B II	Consumer Behaviour	Opinion Leadership & Innovation
19.08.20	8	Nandan Sharma	A III	Overview	Return & Risk
20.08.20	14	Dr. Subhash Gupta	C I	Ratio Analysis	Profitability Ratio
20.08.20	14	Nandan Sharma	A I	Financial Market	Constituents of Money Market
20.08.20	14	Shweta Chaubey	B I	Advertising Planning	Media Selection Decision
20.08.20	14	Dr. Rahul Mishra	B III	Foreign Market Selection	Global Market Segmentation
21.08.20	15	Dr. Subhash Gupta	C I	Ratio Analysis	Example of General Profitability Ratio
21.08.20	15	Nandan Sharma	A I	Financial Market	Call Money
21.08.20	15	Shweta Chaubey	B I	Advertising Planning	Advertising Budget
21.08.20	15	Dr. Rahul Mishra	B III	Foreign Market Selection	Selection Process
22.08.20	16	Dr. Subhash Gupta	C I	Ratio Analysis	Activity Ratio- Stock Turnover Ratio
22.08.20	16	Nandan Sharma	A I	Financial Market	Treasury Bills
22.08.20	16	Shweta Chaubey	B I	Message Design & Development	Meaning of Message Design & Development
22.08.20	16	Dr. Rahul Mishra	B III	Foreign Market Selection	International Positioning
24.08.20	9	Dr. Rajesh Shukla	C II	Strategic Decision Making	Objective and Goals
24.08.20	9	Dr. Subhash Gupta	A II	Tax Planning	Tax Planning in Relation of PGBP
24.08.20	9	Nupoor Sharma	B II	Stimulus Response	Models of Consumer Behaviour
24.08.20	-	Nandan Sharma	A III	Monthly Evaluation	
25.08.20	10	Dr. Rajesh Shukla	C II	Strategic Decision Making	Objective & Goals
25.08.20	-	Dr. Subhash Gupta	A II	Monthly Evaluation	
25.08.20	-	Nupoor Sharma	B II	Monthly Evaluation	
25.08.20	9	Nandan Sharma	A III	An Overview	Valuation of Securities
26.08.20	-	Dr. Rajesh Shukla	C II	Monthly Evaluation	
26.08.20	10	Dr. Subhash Gupta	A II	Tax Planning	Tax Planning in Relation to Capital Gain & O.S
26.08.20	10	Nupoor Sharma	B II	Stimulus Response	Models of Consumer Behaviour
26.08.20	10	Nandan Sharma	A III	An Overview	The Value Price Relationship
27.08.20	17	Dr. Subhash Gupta	C I	Ratio Analysis	Dr. Turnover Ratio/ Tradeable Ratio
27.08.20	17	Nandan Sharma	A I	Financial Market	Certificates of Deposits

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27.08.20	17	Shweta Chaubey	B I	Message Design & Development	Copy Development
27.08.20	17	Dr. Rahul Mishra	B III	Foreign Market Selection	Various Issues in International Market Planning
28.08.20	18	Dr. Subhash Gupta	C I	Ratio Analysis	Average Collection PR, Creditors Turnover Ratio
28.08.20	18	Nandan Sharma	A I	Financial Market	Commercial Bil
28.08.20	18	Shweta Chaubey	B I	Message Design & Development	Types of Appeal
28.08.20	18	Dr. Rahul Mishra	B III	Foreign Market Selection	Various Issues in International Market Planning
01.09.20	19	Dr. Subhash Gupta	C I	Ratio Analysis	Liquidity Ratio
01.09.20	19	Nandan Sharma	A I	Financial Market	Money Market Instrument
01.09.20	19	Shweta Chaubey	B I	Message Design & Development	Copy Testing
01.09.20	19	Dr. Rahul Mishra	B III	Foreign Market Selection	International MIS
02.09.20	11	Dr. Rajesh Shukla	C II	Strategic Decision Making	Strategic Business Units (SBU)
02.09.20	11	Dr. Subhash Gupta	A II	Assessment Procedure	Concept of TDS
02.09.20	11	Nupoor Sharma	B II	S.R	Models of Cosumer Behaviour
02.09.20	-	Nandan Sharma	A III	Class Teaching	
03.09.20	12	Dr. Rajesh Shukla	C II	Strategic Decision Making	Strategic Business Units (SBU)
03.09.20	-	Dr. Subhash Gupta	A II	Class Teaching	
03.09.20	-	Nupoor Sharma	B II	Class Teaching	
03.09.20	11	Nandan Sharma	A III	An Overview	The Cootner Hypothesis
04.09.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
04.09.20	12	Dr. Subhash Gupta	A II	Assessment Procedure	Payment Subject to TDS
04.09.20	12	Nupoor Sharma	B II	S.R.	Models of Cosumer Behaviour
04.09.20	12	Nandan Sharma	A III	An Overview	The Dynamic Valuation Process
05.09.20	20	Dr. Subhash Gupta	C I	Fund Flow Statement	Concept Technique & Prepration of Fund Statement
05.09.20	20	Nandan Sharma	A I	Financial Market	Recent Trends in Indian Money Market
05.09.20	20	Shweta Chaubey	B I	Message Design & Development	Revision
05.09.20	20	Dr. Rahul Mishra	B III	Foreign Market Selection	International MIS
07.09.20	21	Dr. Subhash Gupta	C I	Fund Flow Statement	Statement of Source & Uses of Funds
07.09.20	21	Nandan Sharma	A I	Capital Market	Primary & Secondary Market
07.09.20	21	Shweta Chaubey	B I	Measuring Adv. Effectivness	Meaning Adv. Agency
07.09.20	21	Dr. Rahul Mishra	B III	Foreign Market Selection	International Marketing Opertaion
08.09.20	22	Dr. Subhash Gupta	C I	Fund Flow Statement	Examples of Decrease or Increase in Fixed Assets
08.09.20	22	Nandan Sharma	A I	Capital Market	Primary & Secondary Market
08.09.20	22	Shweta Chaubey	B I	Measuring Adv. Effectivness	Client Relationship
08.09.20	22	Dr. Rahul Mishra	B III	Foreign Market Selection	International Marketing Opertaion
09.09.20	13	Dr. Rajesh Shukla	C II	Strategic Decision Making	Function Level Strategies
09.09.20	13	Dr. Subhash Gupta	A II	Assessment Procedure	Rates of TDS for Different Heads
09.09.20	13	Nupoor Sharma	B II	S.R	Models of Cosumer Behaviour
09.09.20	-	Nandan Sharma	A III	Class Teaching	
10.09.20	14	Dr. Rajesh Shukla	C II	Strategic Decision Making	Function Level Strategies
10.09.20	-	Dr. Subhash Gupta	A II	Class Teaching	
10.09.20	-	Nupoor Sharma	B II	Class Teaching	
10.09.20	13	Nandan Sharma	A III	An Overview	The Dynamic Valuation Process
11.09.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
11.09.20	14	Dr. Subhash Gupta	A II	Assessment Procedure	Rates of TDS for Different Heads
11.09.20	14	Nupoor Sharma	B II	S.R	Models of Cosumer Behaviour

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11.09.20	14	Nandan Sharma	A III	An Overview	Valuation of Fixed Income Securities
12.09.20	23	Dr. Subhash Gupta	C I	Fund Flow Statement	Example of Decrease or Increase Long Term Investment
12.09.20	23	Nandan Sharma	A I	Capital Market	Stock Exchange- Organizations
12.09.20	23	Shweta Chaubey	B I	Measuring Adv. Effectiveness	Techniques for Testing Adv. Effectiveness
12.09.20	23	Dr. Rahul Mishra	B III	Foreign Market Selection	Product Planning for Global Market
14.09.20	24	Dr. Subhash Gupta	C I	Fund Flow Statement	Profit Term Operation
14.09.20	24	Nandan Sharma	A I	Capital Market	Functioning of Stock Market
14.09.20	24	Shweta Chaubey	B I	Selling & Sales Planning	Concept
14.09.20	24	Dr. Rahul Mishra	B III	Foreign Market Selection	Product Planning for Global Market
15.09.20	25	Dr. Subhash Gupta	C I	Fund Flow Statement	Example Solved
15.09.20	25	Nandan Sharma	A I	Capital Market	Modernization of Stock Exchange
15.09.20	25	Shweta Chaubey	B I	Selling & Sales Planning	Objectives
15.09.20	25	Dr. Rahul Mishra	B III	Foreign Market Selection	Standardization V/S Product Adaptation
16.09.20	15	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonesis	Concept of Environment
16.09.20	15	Dr. Subhash Gupta	A II	Assessment Procedure	Practical Question
16.09.20	15	Nupoor Sharma	B II	S.R	Models of Consumer Behaviour
16.09.20	-	Nandan Sharma	A III	Class Teaching	
18.09.20	16	Dr. Rajesh Shukla	C II	Strategic Decision Making	Environment & Its Components
18.09.20	-	Dr. Subhash Gupta	A II	Class Teaching	
18.09.20	-	Nupoor Sharma	B II	Class Teaching	
18.09.20	15	Nandan Sharma	A III	An Overview	Debenture Valuations
19.09.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
19.09.20	16	Dr. Subhash Gupta	A II	Assessment Procedure	Concept of Advance Payment of Tax
19.09.20	16	Nupoor Sharma	B II	S.R	Industrial Buying Behaviour
19.09.20	16	Nandan Sharma	A III	Overview	Preference Share Valuation
21.09.20	26	Dr. Subhash Gupta	C I	Fund Flow Statement	Example Solved
21.09.20	26	Nandan Sharma	A I	Capital Market	Credit Rating
21.09.20	26	Shweta Chaubey	B I	Selling & Sales Planning	Function of Sales Management
21.09.20	26	Dr. Rahul Mishra	B III	Product & Pricing Decision	New Product Development
22.09.20	27	Dr. Subhash Gupta	C I	Fund Flow Statement	Concept
22.09.20	27	Nandan Sharma	A I	Capital Market	Under Writing
22.09.20	27	Shweta Chaubey	B I	Selling & Sales Planning	Importance & Types of Sales Planning
22.09.20	27	Dr. Rahul Mishra	B III	Product & Pricing Decision	Management of International Brand
23.09.20	28	Dr. Subhash Gupta	C I	Fund Flow Statement	Classification of Cash Flow
23.09.20	28	Nandan Sharma	A I	Capital Market	Merchant Banking
23.09.20	28	Shweta Chaubey	B I	Selling & Sales Planning	Importance & Types of Sales Planning
23.09.20	28	Dr. Rahul Mishra	B III	Product & Pricing Decision	Packaging & Labeling
24.09.20	17	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonesis	Environmental & Its Components
24.09.20	17	Dr. Subhash Gupta	A II	Assessment Procedure	Computation of Advance Tax
24.09.20	17	Nupoor Sharma	B II	S.R	Industrial Buying Behaviour
24.09.20	-	Nandan Sharma	A III	Monthly Evaluation	
25.09.20	18	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonesis	Environmental Scanning & Appraisal
25.09.20	-	Dr. Subhash Gupta	A II	Monthly Evaluation	
25.09.20	-	Nupoor Sharma	B II	Monthly Evaluation	
25.09.20	17	Nandan Sharma	A III	Overview	Valuation of Equity Share
26.09.20	-	Dr. Rajesh Shukla	C II	Monthly Evaluation	

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26.09.20	18	Dr. Subhash Gupta	A II	Assessment Procedure	Practical Question
26.09.20	18	Nupoor Sharma	B II	S.R.	Industrial Buying Behaviour
26.09.20	18	Nandan Sharma	A III	Overview	Valuation of Equity Share
28.09.20	29	Dr. Subhash Gupta	C I	Cash Flow Statement	Cash Flow from Operating Activity (Direct Method)
28.09.20	29	Nandan Sharma	A I	Commercial & Development Bank	Concept
28.09.20	29	Shweta Chaubey	B I	Selling & Sales Planning	Process of Sales Planning
28.09.20	29	Dr. Rahul Mishra	B III	Product & Pricing Decision	Provision of Sales Related Services
29.09.20	30	Dr. Subhash Gupta	C I	Cash Flow Statement	Indirect Method
29.09.20	30	Nandan Sharma	A I	Commercial & Development Bank	Meaning of Commercial bank
29.09.20	30	Shweta Chaubey	B I	Selling & Sales Planning	Sales for Casting
29.09.20	30	Dr. Rahul Mishra	B III	Product & Pricing Decision	International Pricing
30.09.20	31	Dr. Subhash Gupta	C I	Cash Flow Statement	Cash Flow Term Investing Activity
30.09.20	31	Nandan Sharma	A I	Commercial & Development Bank	Functions from Commercial Banks
30.09.20	31	Shweta Chaubey	B I	Selling & Sales Planning	Sales Quotas
30.09.20	31	Dr. Rahul Mishra	B III	Product & Pricing Decision	Environmental Influence on Pricing Decision
01.10.20	19	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonosis	SWOT Analysis
01.10.20	19	Dr. Subhash Gupta	A II	Assessment Procedure	Concept of Filling of Return
01.10.20	19	Nupoor Sharma	B II	S.R.	Gboblisation of Consumers Market
01.10.20	-	Nandan Sharma	A III	Class Teaching	
03.10.20	20	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagnosis	Organizational Appraisal
03.10.20	-	Dr. Subhash Gupta	A II	Class Teaching	
03.10.20	-	Nupoor Sharma	B II	Class Teaching	
03.10.20	19	Nandan Sharma	A III	Security Market	Functioning of Primary Market
05.10.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
05.10.20	20	Dr. Subhash Gupta	A II	Assessment Procedure	Return from ITR- 1 (SAHAJ)
05.10.20	20	Nupoor Sharma	B II	S.R.	Market Implications
05.10.20	20	Nandan Sharma	A III	Security Market	Organization of Primary Market
06.10.20	32	Dr. Subhash Gupta	C I	Cash Flow Statement	Cash Flow Term Financial Action
06.10.20	32	Nandan Sharma	A I	Commercial & Development Bank	Management Policies of Commercial Bank
06.10.20	32	Shweta Chaubey	B I	Selling & Sales Planning	Sales Budget
06.10.20	32	Dr. Rahul Mishra	B III	Product & Pricing Decision	International Pricing Policies & Strategies
07.10.20	33	Dr. Subhash Gupta	C I	Cash Flow Statement	Example of Cash Flow Statement
07.10.20	33	Nandan Sharma	A I	Commercial & Development Bank	Investment Policies of Commercial Banks
07.10.20	33	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Setting up a Sales Organization
07.10.20	33	Dr. Rahul Mishra	B III	Product & Pricing Decision	International Pricing Policies & Strategies
09.10.20	34	Dr. Subhash Gupta	C I	Accounting Report for Management	Concept, Objective Type
09.10.20	34	Nandan Sharma	A I	Commercial & Development Bank	Present Structure of Commercial Bank
09.10.20	34	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Planning Process

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
09.10.20	34	Dr. Rahul Mishra	B III	Product & Pricing Decision	International Pricing Policies & Strategies
10.10.20	21	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonesis	Strategic Advantage Analysis
10.10.20	21	Dr. Subhash Gupta	A II	Assessment Procedure	ITR-2, ITR-3, ITR-4
10.10.20	21	Nupoor Sharma	B II	S.R.	Impact on IT on Consumer Behaviour
10.10.20	-	Nandan Sharma	A III	Class Teaching	
12.10.20	22	Dr. Rajesh Shukla	C II	E.A & D	Strategic Advantage Diagnosis
12.10.20	-	Dr. Subhash Gupta	A II	Class Teaching	
12.10.20	-	Nupoor Sharma	B II	Class Teaching	
12.10.20	21	Nandan Sharma	A III	Security Market	Functioning & Secondary Market
13.10.20	-	Dr. Rajesh Shukla	C II	Class Teaching	
13.10.20	22	Dr. Subhash Gupta	A II	Assessment Procedure	ITR-5, ITR-6, ITR-7
13.10.20	22	Nupoor Sharma	B II	S.R.	Impact of IT on C.B.
13.10.20	22	Nandan Sharma	A III	Security Market	Organizing of Secondary Market
14.10.20	35	Dr. Subhash Gupta	C I	Budget & Budgeting	Concept & Type of Budget
14.10.20	35	Nandan Sharma	A I	Commercial & Development Bank	E-Banking
14.10.20	35	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Principles of Determining Sales Organization
14.10.20	-	Dr. Rahul Mishra	B III	Class Teaching	
15.10.20	36	Dr. Subhash Gupta	C I	Budget & Budgeting	Concept
15.10.20	-	Nandan Sharma	A I	Class Teaching	
15.10.20	-	Shweta Chaubey	B I	Class Teaching	
15.10.20	35	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Issues & Complexities
16.10.20	-	Dr. Subhash Gupta	C I	Class Teaching	
16.10.20	36	Nandan Sharma	A I	Commercial & Development Bank	E-Trading
16.10.20	36	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Estimating Man Power Requirement For Sales Department
16.10.20	36	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	International Advertising
17.10.20	23	Dr. Rajesh Shukla	C II	Environmental Analysis & Diagonesis	Stratigic Advertising and Diganosis
17.10.20	23	Dr. Subhash Gupta	A II	Assessment Procedure	Prepration of Return Manually
17.10.20	23	Nupoor Sharma	B II	S.R.	Impact of IT on C.B.
17.10.20	23	Nandan Sharma	A III	Security Market	Regulation of Primary & Secondary Market
19.10.20	24	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Modernization
19.10.20	24	Dr. Subhash Gupta	A II	Assessment Procedure	Penalties
19.10.20	24	Nupoor Sharma	B II	S.R.	Impact of IT on C.B.
19.10.20	24	Nandan Sharma	A III	Security Market	Options
20.10.20	25	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Modernization
20.10.20	25	Dr. Subhash Gupta	A II	Assessment Procedure	Items of Penalties
20.10.20	25	Nupoor Sharma	B II	S.R.	Revision
20.10.20	25	Nandan Sharma	A III	Security Market	Options
21.10.20	37	Dr. Subhash Gupta	C I	Budgetary Control	Zero Based Budgeting & Performance Budgeting
21.10.20	37	Nandan Sharma	A I	Commercial & Development Bank	Recent Development in Commercial Bank

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
21.10.20	37	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Planning for Man Power Recruitment
21.10.20	-	Dr. Rahul Mishra	B III	Monthly Evaluation	
22.10.20	38	Dr. Subhash Gupta	C I	Managerial Costing	Concept
22.10.20	-	Nandan Sharma	A I	Monthly Evaluation	
22.10.20	-	Shweta Chaubey	B I	Monthly Evaluation	
22.10.20	37	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Personal Selling
23.10.20	-	Dr. Subhash Gupta	C I	Monthly Evaluation	
23.10.20	38	Nandan Sharma	A I	Development Bank	Concept
23.10.20	38	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Planning for Man Power Sellenction
23.10.20	38	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Sales Promotion
29.10.20	26	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Diversification
29.10.20	26	Dr. Subhash Gupta	A II	Assessment Procedure	Concept of Prosecution
29.10.20	26	Nupoor Sharma	B II	S.R.	Revision
29.10.20	26	Nandan Sharma	A III	Security Market	Futures
31.10.20	27	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Diversification
31.10.20	27	Dr. Subhash Gupta	A II	Wealth Tax	Concept of Wealth Tax
31.10.20	27	Nupoor Sharma	B II	S.R.	Revisions of Models
31.10.20	27	Nandan Sharma	A III	Security Market	Futures
02.11.20	28	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Integration, Merger
02.11.20	28	Dr. Subhash Gupta	A II	Wealth Tax	Valuation of Assets
02.11.20	28	Nupoor Sharma	B II	Marketing Research	Importance
02.11.20	28	Nandan Sharma	A III	Security Market	Warrants
03.11.20	39	Dr. Subhash Gupta	C I	Absorption Costing	Concept & Difference B/W MC & AC
03.11.20	39	Nandan Sharma	A I	Development Bank	Objective of Development Bank
03.11.20	39	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Planning for Man Power Tranning
03.11.20	-	Dr. Rahul Mishra	B III	Class Teaching	
04.11.20	40	Dr. Subhash Gupta	C I	Absorption Costing	When Production & Sales are Equal
04.11.20	-	Nandan Sharma	A I	Class Teaching	
04.11.20	-	Shweta Chaubey	B I	Class Teaching	
04.11.20	39	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Public Relation
05.11.20	-	Dr. Subhash Gupta	C I	Class Teaching	
05.11.20	40	Nandan Sharma	A I	Development Bank	Functions of Development Banks
05.11.20	40	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Planning for Man Power Development
05.11.20	40	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Function & Type of Channels
06.11.20	29	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Take Over
06.11.20	29	Dr. Subhash Gupta	A II	Wealth Tax	Communication of Net Wealth and Tax
06.11.20	29	Nupoor Sharma	B II	Marketing Research	Nature & Scope of Marketing Research
06.11.20	29	Nandan Sharma	A III	Security Market	Convertible Debenture
07.11.20	30	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Joint Strategies

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
07.11.20	30	Dr. Subhash Gupta	A II	Wealth Tax	Liability Under the Wealth Tax Act.
07.11.20	30	Nupoor Sharma	B II	Marketing Research	Marketing Research in India
07.11.20	30	Nandan Sharma	A III	Analysis for Eq Investment	Overview & Concept
09.11.20	31	Dr. Rajesh Shukla	C II	Formulation & Choice of Strategy	Turn Around
09.11.20	31	Dr. Subhash Gupta	A II	Special Tax Provision	Concept
09.11.20	31	Nupoor Sharma	B II	Marketing Research	MIS & Marketing Research
09.11.20	31	Nandan Sharma	A III	Analysis for Eq Investment	Economy Analysis
10.11.20	41	Dr. Subhash Gupta	C I	Absorption Costing	When Closing & Opening Stock are Given
10.11.20	41	Nandan Sharma	A I	Development Bank	Operational Activities of Development Bank
10.11.20	41	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Placement & Induction
10.11.20	-	Dr. Rahul Mishra	B III	Class Teaching	
17.11.20	42	Dr. Subhash Gupta	C I	Cost Volience Profit Analysis/ BEP	Concept
17.11.20	-	Nandan Sharma	A I	Class Teaching	
17.11.20	-	Shweta Chaubey	B I	Class Teaching	
17.11.20	41	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Channel Sellation Decision
18.11.20	-	Dr. Subhash Gupta	C I	Class Teaching	
18.11.20	42	Nandan Sharma	A I	Development Bank	Promotional Activities of Development Banks
18.11.20	42	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Motivating Sales Force
18.11.20	42	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Selection of Foreign Distribution
19.11.20	32	Dr. Rajesh Shukla	C II	Formulation & Choice	Disinvestment
19.11.20	32	Dr. Subhash Gupta	A II	Special Tax Provision	Relating Free Trade Zone
19.11.20	32	Nupoor Sharma	B II	Marketing Research	MIS & Marketing Research
19.11.20	32	Nandan Sharma	A III	Analysis for Eq-Investment	Industry Analysis
21.11.20	33	Dr. Rajesh Shukla	C II	Formulation & Choice	Liquidation Strategies
21.11.20	33	Dr. Subhash Gupta	A II	Special Tax Provision	Infrastructure Sector
21.11.20	33	Nupoor Sharma	B II	Marketing Research	Marketing Research Process
21.11.20	33	Nandan Sharma	A III	Analysis for Eq-Investment	Company Level Analysis
23.11.20	34	Dr. Rajesh Shukla	C II	Formulation & Choice	Process of Stretegy Choice
23.11.20	34	Dr. Subhash Gupta	A II	Special Tax Provision	Backward Areas
23.11.20	34	Nupoor Sharma	B II	Marketing Research	Marketing Research Process
23.11.20	34	Nandan Sharma	A III	Analysis for Eq-Investment	Company Level Analysis
24.11.20	43	Dr. Subhash Gupta	C I	Break Evenpoint Analysis	Use of P/V Ratio
24.11.20	43	Nandan Sharma	A I	Development Bank	IFCI
24.11.20	43	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Leading the Sales Force
24.11.20	-	Dr. Rahul Mishra	B III	Monthly Evaluation	
26.11.20	44	Dr. Subhash Gupta	C I	Break Evenpoint Analysis	Calculation of BEP
26.11.20	-	Nandan Sharma	A I	Monthly Evaluation	
26.11.20	-	Shweta Chaubey	B I	Monthly Evaluation	
26.11.20	43	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	Manage Relation with Foreign Agent
27.11.20	-	Dr. Subhash Gupta	C I	Monthly Evaluation	
27.11.20	44	Nandan Sharma	A I	Development Bank	IDBI

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
27.11.20	44	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Compensation Policies
27.11.20	44	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	International Logistics
28.11.20	35	Dr. Rajesh Shukla	C II	Formulation & Choice	Cometition & Swot Analysis
28.11.20	35	Dr. Subhash Gupta	A II	Special Tax Provision	Different Provisions for Infrastructure and Backward Areas
28.11.20	35	Nupoor Sharma	B II	Marketing Research	Marketing Research Process
28.11.20	35	Nandan Sharma	A III	Analysis for Eq Investment	Technical Analysis
01.12.20	36	Dr. Rajesh Shukla	C II	Formulation & Choice	Factor Affecting Strategic Choice
01.12.20	36	Dr. Subhash Gupta	A II	Special Tax Provision	Tax Incentives
01.12.20	36	Nupoor Sharma	B II	Marketing Research	Problem Identification & Defination
01.12.20	36	Nandan Sharma	A III	Analysis for Eq-Investment	Technical Analysis
02.12.20	37	Dr. Rajesh Shukla	C II	Formulation & Choice	Generic Competitive Strategies
02.12.20	37	Dr. Subhash Gupta	A II	Special Tax Provision	Tax Incentives for Exporters
02.12.20	37	Nupoor Sharma	B II	Marketing Research	Devloping a Research Praposal
02.12.20	37	Nandan Sharma	A III	Analysis for Eq-Investment	Eefficent Market Hypothesis
03.12.20	45	Dr. Subhash Gupta	C I	BEP	Calculation of BEP
03.12.20	45	Nandan Sharma	A I	Development Bank	IRBI
03.12.20	45	Shweta Chaubey	BI	Sales Organization & Sales Force Management	Promotion Policies
03.12.20	-	Dr. Rahul Mishra	B III	Class Teaching	
07.12.20	46	Dr. Subhash Gupta	C I	BEP Analysis	Example Solved
07.12.20	-	Nandan Sharma	A I	Class Teaching	
07.12.20	-	Shweta Chaubey	B I	Class Teaching	
07.12.20	45	Dr. Rahul Mishra	B III	Promotional & Logistic Decision	International Logistic Decision
08.12.20	-	Dr. Subhash Gupta	C I	Class Teaching	
08.12.20	46	Nandan Sharma	A I	Development Bank	SIDBI
08.12.20	46	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Sales Meeting
08.12.20	46	Dr. Rahul Mishra	B III	Emerging Issues in International Market	Ethical Issues
09.12.20	38	Dr. Rajesh Shukla	C II	Formulation & Choice	Cost Leadership Differentiation
09.12.20	38	Dr. Subhash Gupta	A II	Corporate Taxation	Concept
09.12.20	38	Nupoor Sharma	B II	Marketing Research	Developing a Research Propasal
09.12.20	38	Nandan Sharma	A III	Analysis for Eq-Investment	Efficent Market Hypothesis
11.12.20	39	Dr. Rajesh Shukla	C II	Formulation & Choice	Value Chain Analysis
11.12.20	39	Dr. Subhash Gupta	A II	Income From HP	Concept
11.12.20	39	Nupoor Sharma	B II	Marketing Research	Research Type
11.12.20	39	Nandan Sharma	A III	Portfolio Theory	Portfolio Analysis
12.12.20	40	Dr. Rajesh Shukla	C II	Formulation & Choice	Bench Marking Techniques
12.12.20	40	Dr. Subhash Gupta	A II	Income From HP	Calcution of GAV and AV
12.12.20	40	Nupoor Sharma	B II	Marketing Research	Research Type
12.12.20	40	Nandan Sharma	A III	Portfolio Theory	Portfolio Analysis
14.12.20	47	Dr. Subhash Gupta	C I	Standard Costing	Concept
14.12.20	47	Nandan Sharma	A I	Development Bank	State Development Banks
14.12.20	47	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Sales Contests
14.12.20	-	Dr. Rahul Mishra	B III	Class Teaching	
15.12.20	48	Dr. Subhash Gupta	C I	Standard Costing	Determination of S.C.

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
15.12.20	-	Nandan Sharma	A I	Class Teaching	
15.12.20	-	Shweta Chaubey	B I	Class Teaching	
15.12.20	47	Dr. Rahul Mishra	B III	Emerging Issues in International Market	Social Issues
16.12.20	-	Dr. Subhash Gupta	C I	Class Teaching	
16.12.20	48	Nandan Sharma	A I	Development Bank	State Development Banks
16.12.20	48	Shweta Chaubey	B I	Sales Organization & Sales Force Management	Revision
16.12.20	48	Dr. Rahul Mishra	B III	Emerging Issues in International Market	International Marketing of Services
17.12.20	41	Dr. Rajesh Shukla	C II	Formulation & Choice	Blue Print
17.12.20	41	Dr. Subhash Gupta	A II	Income From HP	Deduction
17.12.20	41	Nupoor Sharma	B II	Marketing Research	Exploratory Research
17.12.20	41	Nandan Sharma	A III	Portfolio Theory	Portfolio Models
18.12.20	42	Dr. Rajesh Shukla	C II	Formulation & Choice	Inter Relationship B/W Blueprint Formulation & Importance
18.12.20	42	Dr. Subhash Gupta	A II	Income From HP	Calculation of Interest Before Pre Construction Period
18.12.20	42	Nupoor Sharma	B II	Marketing Research	Descriptive Research
18.12.20	42	Nandan Sharma	A III	Portfolio Theory	Portfolio Models
21.12.20	43	Dr. Rajesh Shukla	C II	Formulation & Choice	Inter Relationship B/W Blueprint Formulation & Importance
21.12.20	43	Dr. Subhash Gupta	A II	Income From HP	Calculation of Arrear of Rent and Unrealised Rent
21.12.20	43	Nupoor Sharma	B II	Marketing Research	Conclusive Research
21.12.20	43	Nandan Sharma	A III	Portfolio Theory	Portfolio Selection
22.12.20	49	Dr. Subhash Gupta	C I	Variance Analysis	Concept & Kind
22.12.20	49	Nandan Sharma	A I	Non Banking Financial Institution	Concept
22.12.20	49	Shweta Chaubey	B I	Control Process	Analysis of Sales Values
22.12.20	-	Dr. Rahul Mishra	B III	Class Teaching	
23.12.20	50	Dr. Subhash Gupta	C I	Variance Analysis	Material Cost Variance
23.12.20	-	Nandan Sharma	A I	Class Teaching	
23.12.20	-	Shweta Chaubey	B I	Class Teaching	
23.12.20	49	Dr. Rahul Mishra	B III	Emerging Issues in International Market	International Marketing of Services
24.12.20	-	Dr. Subhash Gupta	C I	Class Teaching	
24.12.20	50	Nandan Sharma	A I	NBFC	Role of NBFC's
24.12.20	50	Shweta Chaubey	B I	Control Process	Analysis of Cost
24.12.20	50	Dr. Rahul Mishra	B III	Emerging Issues in International Market	Impact of IT on International Marketing
26.12.20	44	Dr. Rajesh Shukla	C II	Strategy Implementation	Issues in Strategy Implementation
26.12.20	44	Dr. Subhash Gupta	A II	Income From HP	Practical Question
26.12.20	44	Nupoor Sharma	B II	Marketing Research	Experimental Design
26.12.20	44	Nandan Sharma	A III	Portfolio Theory	Portfolio Selection
28.12.20	45	Dr. Rajesh Shukla	C II	Strategy Implementation	Issues in Strategy Implementation
28.12.20	45	Dr. Subhash Gupta	A II	Income From HP	Practical Question
28.12.20	45	Nupoor Sharma	B II	Data Resource & Collection	Primary & Secondary Data Source
28.12.20	45	Nandan Sharma	A III	Portfolio Theory	Capital Marketing Theory
29.12.20	46	Dr. Rajesh Shukla	C II	Strategy Implementation	Resource Allocation
29.12.20	46	Dr. Subhash Gupta	A II	Income From HP	Concept
29.12.20	46	Nupoor Sharma	B II	Data Resource & Collection	Primary & Secondary Data Source

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
29.12.20	46	Nandan Sharma	A III	Portfolio Theory	Capital Marketing Theory
30.12.20	51	Dr. Subhash Gupta	C I	Variance Analysis	Material Quantity Variance
30.12.20	51	Nandan Sharma	A I	NBFI's	Function of NBFC's
30.12.20	51	Shweta Chaubey	B I	Control Process	Analysis of Profitability
30.12.20	-	Nandan Sharma	B III	Monthly Evaluation	
31.12.20	52	Dr. Subhash Gupta	C I	Variance Analysis	Material Price Mixed Variance
31.12.20	-	Nandan Sharma	A I	Monthly Evaluation	
31.12.20	-	Shweta Chaubey	B I	Monthly Evaluation	
31.12.20	51	Dr. Rahul Mishra	B III	Emerging Issues in International Market	Impact of IT on International and Marketing
01.01.21	-	Dr. Subhash Gupta	C I	Monthly Evaluation	
01.01.21	52	Nandan Sharma	A I	NBFI	Sources & Usages of Funds
01.01.21	52	Shweta Chaubey	B I	Control Process	Meaning Expenses by Sales Personals
01.01.21	52	Dr. Rahul Mishra	B III	Emerging Issues in International Market	Impact of Globalization
02.01.21	47	Dr. Rajesh Shukla	C II	Strategy Implementation	Structural Resource Allocation
02.01.21	47	Dr. Subhash Gupta	A II	Profit & Gains of Business Professions	Calculation of Profit from B or P
02.01.21	47	Nupoor Sharma	B II	Data Resource & Collection	Online Data Sources
02.01.21	47	Nandan Sharma	A III	Institutional & Managed Portfolios	Classification
04.01.21	48	Dr. Rajesh Shukla	C II	Strategy Implementation	Non Structural Resource Allocation
04.01.21	48	Dr. Subhash Gupta	A II	Profit & Gains of Business Professions	Example Allowed
04.01.21	48	Nupoor Sharma	B II	Data Resource	Data Collection Method
04.01.21	48	Nandan Sharma	A III	Institutional & Managed Portfolios	Classification
06.01.21	49	Dr. Rajesh Shukla	C II	Strategy Evaluation	Overview of Strategic Evaluation
06.01.21	49	Dr. Subhash Gupta	A II	Profit & Gains of Business Professions	Expenses Disallowed
06.01.21	49	Nupoor Sharma	B II	Data Resource & Collection	Organization of Field Work
06.01.21	49	Nandan Sharma	A III	Institutional & Managed Portfolios	Investment Companies
07.01.21	53	Dr. Subhash Gupta	C I	Variance Analysis	Labour Cost Variance
07.01.21	53	Nandan Sharma	A I	NBFIs	Fund of NBFI with Reference to LIC
07.01.21	43	Shweta Chaubey	B I	Control Process	Meaning Expenses by Sales Personals
07.01.21	-	Dr. Rahul Mishra	B III	Class Teaching	
08.01.21	54	Dr. Subhash Gupta	C I	Variance Analysis	Overhead Cost Variance
08.01.21	-	Nandan Sharma	A I	Class Teaching	
08.01.21	-	Shweta Chaubey	B I	Class Teaching	
08.01.21	53	Dr. Rahul Mishra	B III	WTO	WTO
09.01.21	-	Dr. Subhash Gupta	C I	Class Teaching	
09.01.21	54	Nandan Sharma	A I	NBFI	Fund of NBFI with Special Reference to GIC
09.01.21	54	Shweta Chaubey	B I	Control Process	Evaluating Sales Force Performance Marketing
09.01.21	54	Dr. Rahul Mishra	B III	WTO	WTO
11.01.21	50	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Strategic Control
11.01.21	50	Dr. Subhash Gupta	A II	Profit & Gains of Business Professions	Practical Question
11.01.21	50	Nupoor Sharma	B II	Data Resource & Collection	Survey

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
11.01.21	50	Nandan Sharma	A III	Institutionl & Managed Portfolios	Investment Companies
12.01.21	51	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Techniques of Control
12.01.21	51	Dr. Subhash Gupta	A II	Depreciation and Investment Allowance	Concept & Block of Assets
12.01.21	51	Nupoor Sharma	B II	Data Resource & Collection	Sampling & Non Sampling Error
12.01.21	51	Nandan Sharma	A III	Institutionl & Managed Portfolios	Mutual Funds
13.01.21	52	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Techniques of Evaluation
13.01.21	52	Dr. Subhash Gupta	A II	Depreciation and Investment Allowance	Practical Question
13.01.21	52	Nupoor Sharma	B II	Sampling Plan	Univers, Sample Frame
13.01.21	52	Nandan Sharma	A III	Institutionl & Managed Portfolios	Mutual Funds
16.01.21	55	Dr. Subhash Gupta	C I	Responsibility Accounting	Concept
16.01.21	55	Nandan Sharma	A I	NBFI	Fund of NBFI with Special Reference to UTI
16.01.21	55	Shweta Chaubey	B I	Control Process	Evaluating Sales Force Performance
16.01.21	-	Dr. Rahul Mishra	B III	Class Teaching	
18.01.21	56	Dr. Subhash Gupta	C I	Human Resource A/C	Concept
18.01.21	-	Nandan Sharma	A I	Class Teaching	
18.01.21	-	Shweta Chaubey	B I	Class Teaching	
18.01.21	55	Dr. Rahul Mishra	B III	WTO	WTO
19.01.21	-	Dr. Subhash Gupta	C I	Class Teaching	
19.01.21	56	Nandan Sharma	A I	NBFI	Funds of NBFI with Special Refrence to Other MF
19.01.21	56	Shweta Chaubey	B I	Control Process	Revision
19.01.21	56	Dr. Rahul Mishra	B III	WTO	WTO
20.01.21	53	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Strategy Evaluation
20.01.21	53	Dr. Subhash Gupta	A II	Depreciation of Income of Certain Business/ Profession	Concept 44 AD, 44ADA
20.01.21	53	Nupoor Sharma	B II	Sampling Plan	Sampling Unit Technique
20.01.21	53	Nandan Sharma	A III	Institutionl & Managed Portfolios	Sharp Model
21.01.21	54	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Control of Technique
21.01.21	54	Dr. Subhash Gupta	A II	Depreciation of Income of Certain Business/ Profession	Concept Capital Assets
21.01.21	54	Nupoor Sharma	B II	Sampling Plan	Sample Size Determination
21.01.21	54	Nandan Sharma	A III	Institutionl & Managed Portfolios	Sharp Model
22.01.21	55	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Control of Technique
22.01.21	55	Dr. Subhash Gupta	A II	Capital Gain	Types of Capital Assets
22.01.21	55	Nupoor Sharma	B II	Data Analysis	Uni Variate, Bivariate & Multi Variate
22.01.21	55	Nandan Sharma	A III	Marketing Reform Evaluation	Treynor Model
23.01.21	57	Dr. Subhash Gupta	C I	Inflation A/C	Concept
23.01.21	57	Nandan Sharma	A I	NBFI	Mutual Funds in India Trends
23.01.21	57	Shweta Chaubey	B I	Control Process	Revision
23.01.21	-	Dr. Rahul Mishra	B III	Monthly Evaluation	
25.01.21	58	Dr. Subhash Gupta	C I	Value Added A/C	Concept
25.01.21	-	Nandan Sharma	A I	Monthly Evaluation	
25.01.21	-	Shweta Chaubey	B I	Monthly Evaluation	
25.01.21	57	Dr. Rahul Mishra	B III	WTO	WTO
27.01.21	-	Dr. Subhash Gupta	C I	Monthly Evaluation	

महाराणा प्रताप पी.जी. कालेज, जंगल धूसड़, गोरखपुर

कक्षा : एम.काम. भाग-दो		पाठ्यक्रम योजना : सत्र-2020-21			विषय : वाणिज्य
दिनांक	व्याख्यान सं.	प्राध्यापक का नाम	प्रश्नपत्र	अध्याय	शीर्षक
27.01.21	58	Nandan Sharma	A I	NBFI	Revision
27.01.21	58	Shweta Chaubey	B I	Control Process	Revision
27.01.21	58	Dr. Rahul Mishra	B III	WTO	WTO
28.01.21	56	Dr. Rajesh Shukla	C II	Strategy Evaluation & Control	Evaluation Technique
28.01.21	56	Dr. Subhash Gupta	A II	Capital Gain	Transfer to Capital Assets
28.01.21	56	Nupoor Sharma	B II	Data Analysis	Previous
28.01.21	56	Nandan Sharma	A III	Marketing Reform Evaluation	Treynor Model
29.01.21	57	Dr. Rajesh Shukla	C II	Revision	Revision
29.01.21	57	Dr. Subhash Gupta	A II	Capital Gain	Calculation of Capital Profit
29.01.21	57	Nupoor Sharma	B II	Data Analysis	Report Preparation & Presentation
29.01.21	57	Nandan Sharma	A III	Marketing Reform Evaluation	Jensen Model
30.01.21	58	Dr. Rajesh Shukla	C II	Revision	Revision
30.01.21	58	Dr. Subhash Gupta	A II	Income From O.S	Concept
30.01.21	58	Nupoor Sharma	B II	Data Analysis	Report Preparation & Presentation
30.01.21	58	Nandan Sharma	A III	Revision	
	59	Dr. Subhash Gupta	A II	Computation GTI and TI	Concept of Provision
	60	Dr. Subhash Gupta	A II	Computation Tax Liabilities of Companies	Concept of Provision